



*Dear Investors,*

*Wish you a Happy & Prosperous 2018.*

*EQ India Fund has completed 5 months since the launch in July 2017. The performance as on 31st Dec is 29.39% Vs Nifty at 5.09% (time weighted absolute return). Response from investors to this new initiative has been tremendous. We have reached Rs 200 Cr AUM purely on word of mouth enquiries and 100% of your capital is available for investment as there is no distribution/marketing charges.*

*EQ India Fund is the flagship scheme under the AIF Cat-III license issued to Equity Intelligence by SEBI. As a fund manager, I am very excited looking at the operational conveniences and execution efficiencies it offers. Value Investing is our forte and we have been practicing it as a profession since 2003.*

*Equity Investors are in a sweet spot not just because of the unprecedented domestic fund flow but due to the visibility India has today in terms of economic growth and corporate earnings. It's a period of transformation from black to white and unorganized to organized economy. The short-term pain (for the long-term gain) of the much required govt reforms & actions is subsiding down. India in transition offers a special opportunity for investors to invest in turnaround stories in midcap sector.*

*Team EQ is in continuous learning mode in the structurally changing Indian economy and a disruptive & fast changing world out there. We simply attempt to identify green shoots & red flags in companies, business segments & the economy, ahead of the market to deliver superior return to our investors.*

*Changing profiles of certain mid-cap companies is one of our focus areas for stock picking; the opportunity will continue for next few years. Hundreds of listed small & medium companies in India have significant business and growth potential; many of them are entering a new growth orbit ameliorating corporate governance, balance sheet quality & shareholder wealth creation – thanks to unprecedented reforms & actions by govt.*

*New investors who onboarded EQ India Fund this quarter, Welcome! Together, let us move ahead in this endeavour to create substantial sustainable wealth.*

*Porinju Veliyath*

*15 January 2018*